

CEO - Lawrence County Regional Chamber of Commerce

The CEO of the Lawrence County Regional Chamber of Commerce (LCRCC) provides dynamic leadership to (1) recruit industries and businesses to Lawrence County, including manufacturing, technology, commerce, and health-related industries; (2) support and retain regional businesses and economic enterprises; and (3) coordinate with key regional stakeholders to execute effective strategies and programs to generate regional economic development. This position reports to the Boards of the LCRCC, Lawrence County Economic Development Corporation (LCEDC) and Lawrence County Regional Chamber (LCRCF).

Responsibilities include but are not limited to:

- Lead, plan and promote regional economic development, setting priorities for attracting and retaining businesses and organizations in alignment with regional plans and priorities.
- Identify and market Lawrence County's distinct assets and opportunities
- Attract industries and businesses, coordinating comprehensive project proposals and incentive packages with appropriate local, regional, state and federal agencies.
- Support local industries and businesses to achieve economic success, innovation, and expansion.
- Communicate with local, state, and federal governmental agencies and elected officials to advance the economic development of the region, effectively conveying the priorities, assets and needs of Lawrence County.
- Collaborate with educational institutions to enhance workforce development and certificate and degree programs that support business development.
- Engage with multiple media outlets and platforms to advance the economic development of Lawrence Country
- Engage with national, state, local organizations, agencies, and boards involved in economic development, participating at workshops and conferences at the state and national level.
- Build and sustain relations and initiatives that fund economic development efforts.
- Develop a program of work and annual budget to be approved by the Boards of Directors.
- Pursue government and foundation grants as well as philanthropic support from individuals.
- Provide oversight and appropriate management of grants to meet expected outcomes.
- Monitor, evaluate and delegate responsibilities to staff to ensure efficient delivery of programs and services

Experience & Education:

- Proven leadership with professional experience in local or regional economic development or related work in the private, non-profit, or governmental sectors.
- Demonstrated experience with successful project management, including effective collaboration with stakeholders, data-informed decisions, and evaluation of outcomes.
- Exceptional interpersonal skills and ability to develop collaborative working relationships.
- Effective written and oral communication and the ability to market regional assets and business success.
- Knowledge of media relations and experience working with a variety of media outlets and platforms.
- Familiarity and involvement with regional business and governmental networks and demonstrated experience in building strong relationships and navigating private and public networks to advance business success.
- Bachelor's degree, Master's a plus, in Business Management, Finance, Economic Development, Public Administration, Marketing, or related field. Additional certifications in Economic Development, Leadership, and Finance valued.

The Lawrence County Regional Chamber of Commerce offers:

- Competitive salary and benefits, commensurate with experience

To apply, please send resume and three professional references to search@lawrencecounty.com

Learn more at www.lawrencecounty.com