

@PEDAtweets#PEDAspring24Visit peda.org to register.

#### REGISTRATION INFORMATION

**Pre-Conference Session:** To best meet CEDOs' needs, PIDA is currently revising its approach to providing the PIDA Training which, in recent years, has been held on the morning of the first day of each PEDA spring conference. While PIDA plans to provide details to CEDOs as soon as possible, this decision has created an opening in which PEDA plans to develop and offer a 3.00 hour finance-focused pre-conference session on the morning of Monday, April 15, 2024. PEDA intends to request PIDA approval to have this session qualify to provide eligible representatives of CEDOs with 3.00 finance PDUs toward the annual PIDA requirement of 6.00 and, once the session is finalized, further session details will be provided. Registration for this session will be separate from registration for the 2024 PEDA Spring Legislative Conference.

**Full Conference Registration:** Fees for the conference include refreshment breaks and meals, as indicated on the agenda. Partial conference registration options are listed on the registration form.

**Hotel Accommodations:** The conference will be held at the Hilton Harrisburg, located at One North Second Street, Harrisburg, PA 17101. To reserve your overnight room at the discounted rate of \$151/night, please visit our <u>customized reservation page</u> or call (717) 233-6000 and reference room block group code "**PEDA24**". The deadline to reserve rooms at the PEDA rate is March 24, 2024. After this deadline or once capacity has been reached – whichever comes first – reservations will only be accepted upon availability at prevailing hotel rates. Information regarding parking is available on the conference website.

**Sponsorship Opportunities:** Download the <u>Sponsorship Form</u> for details regarding available sponsorship and table-top display opportunities for this conference.

**GAT Meet & Greet:** Join representatives of the Governor's Action Team (GAT) in a casual atmosphere for an update on their statewide business expansion and attraction services and to engage in Q&A about topics or projects of importance to your community.

**Dietary / ADA Restrictions:** If you have any ADA restrictions, dietary restrictions or food allergies you would like PEDA or the conference venue(s) to be aware of, please provide them during the registration process or contact PEDA headquarters.

**Cancellation / Refund / Substitution Policies:** Requests for cancellations and refunds must be made in writing and received by 4:30 pm on April 1, 2024. No refunds will be granted after that point. All cancellations and refunds are subject to a \$75 administrative fee. No-shows will be billed in full. Substitutions are permitted, but are subject to rate adjustments (i.e., member vs. non-member, etc.), where applicable.

**Professional Development Units (PDUs):** Details regarding event-related PDUs available to eligible members of PEDA engaged in its individual certification program and eligible representatives of CEDOs are available on page 8.

**Consent to Use of Photo / Video / Audio:** Registration for, attendance at or participation in the conference constitute an agreement by the registrant, attendee or participant to PEDA's use and distribution (both now and in the future) of the registrant's, attendee's or participant's image and/or likeness and/or voice (as recorded on audio or video) without compensation.

**Agenda & Registration Information:** Please note the agenda, registration information and other details included in this document, on the conference website or in any related materials or communications are subject to change at any time without notice.

# 2024 PEDA SPRING LEGISLATIVE CONFERENCE

April 15-17, 2024 Hilton Harrisburg | Harrisburg, PA

#### **REGISTRATION FORM**

Attendee's Full Name	e					
Job Title	TitleCredentials (e.g., CEcD)					
Organization						
Organization Type	DEDC 🗆	SBDC [	<b>J</b> BFTP	☐ Utility	🗖 Higher Ed	k
	JLDD 🗆	IRC [	<b>J</b> Govt	☐ Other		
Address						
Phone			Email			
Emergency Contact	Name / Ph	one				
Dietary Restrictions	or Food All	ergies				
ADA Restrictions						
information and other related materials or of full payment must be	communica e received	ations, inclu	uding the	at a complete o receive the	e registration Early Bird ra	n form and
Registration Type	/IBER Early Bird	Standard	Posi	stration Type	MEMBER Early Bird	Standard
Registration type	Early Bird	Standard		Conference	□ \$600	
	<b>¬</b> \$450	<b>□</b> \$500	L Full			□ \$66()
Full Conference	□ \$450	□ \$500				□ \$660
Full Conference Tuesday - Only	<b>□</b> \$350	<b>□</b> \$400	Tue	sday - Only	<b>□</b> \$435	<b>□</b> \$495
Full Conference			Tue			
Full Conference Tuesday - Only	s350 s250 organizati	□ \$400 □ \$300 on register	Tue Wedr	esday - Only nesday - Only or more pec	□ \$435 □ \$335 ople from its	□ \$495 □ \$395 staff for a
Full Conference Tuesday - Only Wednesday - Only  Group Rate: Is your conference for the file	s350 s250 organizati est time? If tendance: es seeking	s400 s300 on register so, contact I authorize to confirm	Tue Wedr ing four PEDA to	esday - Only nesday - Only or more pec o ask about a to share my r ndance at thi	same and or sevent for p	staff for a 10% group
Full Conference Tuesday - Only Wednesday - Only  Group Rate: Is your conference for the fire rate discount.  Confirmation of Attaneme with third parti	□ \$350 □ \$250 organizati rst time? If tendance: es seeking ment credi	s400 s300 on register so, contact I authorize to confirm t or continu	Tue Wedr ing four PEDA to	esday - Only nesday - Only or more pec o ask about a co share my r ndance at this cation.  TYe	s335  pple from its navailable from available from its name and or sevent for ps s loop.	staff for a 10% group
Full Conference Tuesday - Only Wednesday - Only  Group Rate: Is your conference for the fir rate discount.  Confirmation of Attname with third partiprofessional develop	organizati st time? If tendance: es seeking ment credi the Please no 108 N. Second	s400 s300 on register so, contact I authorize to confirm tor continuation. I Payronake checked Street,	Tue Wedre ing four PEDA to my atterving edurent Endes payable	esday - Only nesday - Only or more per o ask about a co share my r ndance at this cation.   Ye closed  Che e to <b>PEDA</b> ar	sass ople from its navailable of ame and or sevent for ps No eck Forthcord send, alor	staff for a 10% group rganization urposes of ming

# **SPONSORS**

**GOLD** 



#### ADDITIONAL SUPPORT PROVIDED BY





This Project was financed in part by a grant from the Commonwealth of Pennsylvania, DCED.

<u>visitPA.com</u> is the official tourism website of the Commonwealth of Pennsylvania.

For more information regarding sponsorships, please visit peda.org/sponsorships.









#### **KEYNOTE PRESENTER**



**Erik R. Pages** is President and Founder of EntreWorks Consulting, an economic development consulting and policy development firm focused on helping communities and organizations achieve their entrepreneurial potential. Since its founding, EntreWorks has worked with communities in 46 states and overseas. Recent engagements include work for the Appalachian Regional Commission, the Pentagon's Office of Local Defense Community Collaboration, the National Association of Counties, the U.S. Small Business Administration, and for communities in Alabama, Georgia, Indiana, Louisiana, Maryland, Pennsylvania, Texas, Virginia and Wisconsin.

He previously served as Policy Director for the National Commission on Entrepreneurship and has also held senior positions at the U.S. Department of Commerce's Economic Development Administration and on Capitol Hill. He is a Senior Fellow at the Center for Regional Economic Competitiveness and serves on the Alexandria/Arlington Regional Workforce Council and on the Board of Directors of the Global Entrepreneurship Network. He received his Ph.D. from Georgetown University, where he has served as an Adjunct Professor. He also holds degrees from Dickinson College (Phi Beta Kappa) and the University of Pittsburgh.

# **AGENDA: MONDAY, APRIL 15, 2024**

Agenda subject to change

**8:00 am - 8:30 am** Registration (Pre-Conference Session)

8:30 am - 11:45 am Pre-Conference Session

As explained on page 2, PEDA plans to develop a 3.00 hour finance-focused pre-conference session and to request PIDA approval to have this session qualify to provide eligible representatives of CEDOs with 3.00 additional finance PDUs. Once the pre-conference session is finalized and PIDA's decision has been received, further session details will be provided. Registration for this session will be separate from that of the conference.

**12:00 pm - 5:00 pm** Conference Registration

**1:00 pm - 2:00 pm** Young Professionals Committee Meeting

**2:00 pm - 3:15 pm** Joint Meeting of Advocacy & EDC Committees

**3:30 pm - 5:00 pm** PEDA Board of Directors Meeting

Exhibitor Set Up

**5:00 pm - 5:30 pm** GAT Meet & Greet

**5:30 pm - 7:00 pm** Welcome Reception - Hilton Harrisburg

(Please Drink Responsibly.)

# **AGENDA: TUESDAY, APRIL 16, 2024**

Agenda subject to change

**7:30 am - 8:30 am** Conference Registration & Breakfast

8:30 am - 9:00 am Conference Welcome & Recognition of Sponsors

Laura Goodrich Cairns, President

Pennsylvania Economic Development Association

The Honorable Rick Siger, Secretary

Pennsylvania DCED

9:00 am - 10:15 am Keynote Presentation: Building Future Ready Economic

**Development Organizations** 

Erik R. Pages, President EntreWorks Consulting

10:15 am - 10:30 am Break

10:30 am - 11:45 am Branding Pennsylvania: Engaging EDOs for Marketing Success

Jacklin Rhoads, Director of Public Affairs & Marketing

Pennsylvania Office of the Governor

Amy Zecha, Executive Director of Business Marketing

Pennsylvania DCED

12:00 pm - 1:30 pm Lunch & General Membership Meeting

1:45 pm - 2:45 pm CONCURRENT OFFERINGS

**Hot Topic Session** 

In an effort to bring you the timeliest topics, this session has been reserved to accommodate a hot topic. Once determined, information regarding the selected session will be available on PEDA's website.

Tax-Exempt Financing for Economic Development

Jonathan W. Cox, Member, Co-Chair, Public Finance Eckert Seamans Cherin & Mellott, LLC

Ryan A. Mentzer, Associate

Eckert Seamans Cherin & Mellott, LLC

2:45 pm - 3:00 pm Break

3:00 pm - 4:00 pm CONCURRENT OFFERINGS

**Preparing Your Local Team to Meet with Your Legislators** 

Alex Rahn, Vice President
Wanner Associates (Moderator)

Laura Goodrich Cairns, Commerce Director Delaware County Commerce Center

Stephen McKnight, President & CEO

Altoona Blair County Development Corporation

# **AGENDA: TUESDAY, APRIL 16, 2024**

Agenda subject to change

3:00 pm - 4:00 pm CONCURRENT OFFERINGS (continued)

Rail-Focused Economic Development & Federal Grants

Michael Gaynor, Assistant VP, Field Operations

GoRail

4:00 pm - 4:15 pm Break

4:15 pm - 5:15 pm Get Some Help!

Anthony (AJ) Cimahosky, Economic Development Specialist The Greater Scranton Chamber of Commerce (Moderator)

Bruce Reddock, Director of Economic Development

The Greater Scranton Chamber of Commerce (Moderator)

**5:30 pm - 7:00 pm** Legislative Reception - Hilton Harrisburg

(Please Drink Responsibly.)

# **AGENDA: WEDNESDAY, APRIL 17, 2024**

Agenda subject to change

8:00 am - 9:00 am Conference Registration & Breakfast

9:00 am - 10:15 am Legislative Panel

This session, to be moderated by Alex Rahn, Vice President with Wanner Associates, is expected to feature panelists who are deeply involved in the day-to-day efforts to develop and pass state legislation pertinent to economic development. As the speaker lineup is assembled, efforts will be made to secure participants who can speak on current affairs, the state budget and economic

development policies under consideration.

10:15 am - 10:30 am Break

10:30 am - 11:45 am Updates on PA's Economic Competitiveness Strategy

Lisa Riggs, Senior Managing Director, Economic Growth Strategy

& Partnerships

Team Pennsylvania

11:45 am Conclude

#### RECOGNITION

PEDA is currently pursuing recognition of this event by the International Economic Development Council (IEDC) as a professional development event that would count towards the recertification of Certified Economic Developers (CEcDs). IEDC's mission is to provide leadership and excellence in economic development for its communities, members and partners. This complements PEDA's mission to promote sound economic development policies, provide leading edge economic development education and nurture an effective statewide economic development network to foster the economic growth of the Commonwealth.

IEDC's courses are offered throughout the year and around the country and a full listing can be viewed at <a href="https://www.iedconline.org">www.iedconline.org</a>.

Feb 4 - 6	2024 Leadership Summit	Phoenix, AZ
Feb 13 - 14	Introduction to Entrepreneurship-Led Economic Development	Online
Feb 27 - 28	Accelerating Growth through Entrepreneurship-Led Economic Development	Online
Mar 7 - 8	Entrepreneurial & Small Business Development Strategies	Online
Mar 26 - 27	Technology-Led Economic Development	Online
Mar 28 - 29	Neighborhood Development Strategies	Online
Apr 17 - 19	Economic Development Finance Programs	Online
Apr 29 - 30	Economic Development Marketing & Attraction	Online
May 16 - 17	Real Estate Development & Reuse	Online
May 30 - 31	Introduction to Entrepreneurship-Led Economic Development	Online

### **Professional Development Units**

**Individual Certification:** Eligible members of PEDA engaged in its individual certification program may earn a maximum of 8.00 PDUs through conference attendance and another 3.00 PDUs through participation in the pre-conference session referenced on page 2.

**Organizational Certification:** PIDA has determined that, through their participation in the conference, eligible representatives of DCED-certified economic development organizations (CEDOs) may earn up to 1.00 finance PDU toward the annual PIDA requirement of 6.00 (by attending the conference session entitled "Tax-Exempt Financing for Economic Development"). Additionally, as explained on page 2, PEDA plans to develop a 3.00 hour finance-focused pre-conference session and to request PIDA approval to have this session qualify to provide eligible representatives of CEDOs with 3.00 additional finance PDUs. Once the pre-conference session is finalized and PIDA's decision has been received, further session details will be provided.

**Note:** One Professional Development Unit (PDU) equals one hour of actual instruction.